



Commission & Career Plan

	Consultant	Rising Star	Shooting Star	Team Leader
C = Consultant R = Recruit		Definition: 1 Recruit 	Definition: 2-3 Recruits 	Definition: 4 or more Recruits (The actual number of Rs is limitless.)
Commission	1. Upon joining, equals 20% 2. At the 3 rd party, equals 22% 3. At the 10 th party, equals 25%	Consultant's Commission + 2.0% on R's Commissionable Sales	Consultant's Commission + 3.0% on R's Commissionable Sales	Consultant's Commission + 4.0% on all R's Commissionable Sales
Requirements	Signed Paperly's Consultant Agreement & Credit Card Authorization Form	One direct R	1. Team must exceed \$1,500 in product sales per month, of which at least \$750 must come from C. 2. Each R's lifetime product sales must exceed \$1,000.	1. Team must exceed \$3,000 in product sales per month, of which at least \$1,000 must come from C. 2. Each R's lifetime product sales must exceed \$1,000.
Assuming...	C's annual commission = \$8,400 <ul style="list-style-type: none"> Avg party sales of \$700 4 parties per month Commission rate of 25% 	C's annual commission = \$9,072	C's annual commission = \$10,416	C's annual commission = \$13,776 * Assuming just 4 R's. At 8R's, the annual commission jumps to \$19,152. The true number of R's is unlimited.
Bonus Opportunities	\$50 when \$3,500 in lifetime product sales are achieved. Fast Start Rewards \$1,000 in C's product sales = 25 Paperly dollars	\$100 to C when team exceeds \$1,000 per month for 3 consecutive months. (Valid one time only) \$1,000 in C's product sales = 25 Paperly dollars	\$250 to C when Shooting Star status is maintained for 3 consecutive months. (Valid one time only) \$1,000 in C's product sales = 25 Paperly dollars	\$500 to C when Team Leader status is maintained for 3 consecutive months. (Valid one time only) \$1,000 in C's product sales = 25 Paperly dollars



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Some additional thoughts:

1. This Commission Plan becomes effective on January 1, 2009.
2. There is only one level of downline. This can also be referred to as a “first line”. Consultants do not make a commission on their Recruits’ Recruits, a second level downline, or a “second line”.
3. A new Recruit is considered active in her first month.
4. The downline commission rate does not apply to sales made by the Consultant.
5. The definition of commissionable sales remains consistent with that outlined in Paperly’s Policy Statement.
6. For Shooting Stars and Team Leaders, all the minimum requirements must be met in order to receive downline commissions (i.e. team goals, personal goals and lifetime sales). Furthermore, overrides only occur once these requirements are maintained for two (2) months in a row. Payout will include that second month.
7. If a Recruit is no longer active, Paperly reserves the right to “roll up” any first line Recruits of that Recruit so they may now be first line Recruits to the Consultant.
8. Commission Plan is expressly subject to Paperly’s Consultant Agreement as executed by each Consultant.